



June 1, 2022

On behalf of Sysco Corporation (Sysco), thank you for the opportunity to provide comments on the Climate Action Council's Draft Scoping Plan. As one of the largest heavy-duty commercial fleet operators in New York, we recognize that climate-related issues deserve significant attention and we applaud both the Legislature's and Governor's commitment to reduce greenhouse gas emissions in the transportation sector.

As background, Sysco is the global leader in selling, marketing, and distributing food and food-related products to restaurants, healthcare, and educational facilities, lodging establishments and other customers who prepare meals away from home. In New York, the 600 heavy-duty trucks and refrigerated trailers at our distribution facilities in Albany, Long Island, Syracuse, and Bay Shore service thousands of New York customers each year.

At Sysco, we have developed several ambitious corporate social responsibility priorities that will assist New York in achieving its carbon reduction goals. Electric vehicles are expected to have a major impact on the transportation industry to reduce carbon emissions, and at Sysco we continue to test technologies and forge new partnerships to achieve **our target of electrifying 35% of our nationwide fleet by 2030**. We are working diligently to activate projects in various US states, including New York, that have fleet electrification incentive programs.

While Sysco is committed to reducing transportation emissions, the upfront capital costs for purchasing electric trucks, electric refrigerated trailers, and charging infrastructure in the current marketplace are cost-prohibitive, absent sufficient and sustainable public incentives. By way of example, **one Class 8 electric truck costs approximately \$400,000 as compared to a Class 8 diesel truck at \$115,000; on-site charging infrastructure adds approximately \$80,000 to the final price tag**. Due to the high-cost differential between these technologies, public grant incentive programs play a critical role in the development and deployment of Medium and Heavy-Duty Zero Emissions Vehicles across the transportation sector.

We firmly believe that public incentives from the State of New York will allow entities like Sysco to accelerate EV deployment and carbon reduction goals. Removing just one older Class 8 diesel truck from the road and replacing it with a Class 8 electric truck is the equivalent of reducing greenhouse gas emissions from 10 passenger cars. For context, if our goals alone are fully realized in New York, it would be the equivalent of eliminating greenhouse gas emissions from over 22 million miles driven by passenger vehicles and 6586.2 metric tons of carbon dioxide per year.

Additional benefits of electric truck deployment include:

- Reducing noise and air pollution at the home sites for commercial fleets and throughout their entire service areas, including in many environmental justice communities;
- Increasing worker health, satisfaction, and safety for drivers and others who are employed in loading and maintaining commercial fleets; and
- Removing older diesel vehicles from the roads, greatly reducing carbon dioxide emissions.

It is through years of forecasting, strategic partnering and a steadfast commitment to the mission that we have been able to implement a plan to electrify our fleet. The Council's Draft Scoping Plan



acknowledges that there are challenges when pursuing climate goals, specifically “a delicate balance of facilitating transportation’s role in economic growth with the need to address adverse community, environmental and human health impacts” (pg. 104). We agree and welcome the opportunity to engage with the Council as it considers future regulatory recommendations in this area that would impact both our ability to deploy our EV program while limiting harm to our existing fleet. We respectfully offer that adding fleet operators, like Sysco, to your stakeholder group will provide both data and perspective to strike the necessary balance between social benefit and economic burden. As an active incentive program participant in several states, we believe that this is the most secure way to facilitate climate goals, while maintaining the economic health of the larger community.

We sincerely appreciate New York’s proactive efforts to improve the environment and we look to be a partner with the Council as the State works to achieve its climate goals. Should you have any questions or concerns, please feel free to reach out using the contact information below. Thank you for the opportunity to provide comments, and we look forward to continuing our work in New York to achieve our mutual goal of being better stewards to the environment.

Sincerely,

A handwritten signature in black ink, appearing to read "Brad Christie", is positioned below the word "Sincerely,".

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